

## OPERA – fiche sociographique - défense

### Prénom, Nom:



Lawrence J., dit Larry Lanzillotta

### Contact :

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### Catégorie : Législatif

Attention, passe aussi dans l'exécutif.

### Dates de naissance / décès :

### Lieu de naissance :

Galion, Ohio (il a grandi là bas)

### Genre : Male

### Lieu de résidence (si DC avant l'accession à un poste retenu, avec si possible l'année de l'emménagement à DC):

### Formation :

<b>BA/BS</b>	BS, Bowling Green State Un.
<b>MA/MS</b>	MBA
<b>PhD</b>	
<b>Law degree (JD...)</b>	
<b>Autre</b>	

### Profession initiale :

## Carrière :

1995 – 2000 : professional Staff member, senate armed services com.

2001 – 2004 : principal deputy and deputy undersecretary, Defense for Management Reform.

Acting Comptroller, Defense Department. En charge des questions de réformes management du DoD.

2004 – 2010 : vice president, customer relations, acting vice president government relations, Northrop Grumman Corp

Avril 2010 : vice president and acting head of Northrop G. Washington DC Office, replacing Robert W. 'Bob' Helm, who retires after 21 years. Reports to Wes Bush.

## Sources biblio/bio, articles, divers.

Site : [government executives.com](http://government executives.com) : biographies datant de 1999 :

### **Lawrence J. Lanzillotta**

#### **Professional Staff Member**

Lanzillotta is "one of our unsung heroes," said a colleague. Low-profile but highly respected, Lanzillotta is the committee's best kept secret that everybody knows. With no specific program portfolio, Lanzillotta instead sits at the hub of the wheel as the committee's chief military budget analyst. It is a job made unusually complex by the fact that Armed Services breaks its subcommittees down not by budget title, but by mission area (Airland Forces, Strategic Forces, Seapower, and so on), each of which has some research dollars and some procurement dollars. "The whole bill only comes together at the full-committee level," explained a former staffer, and it is Lanzillotta who adds up all the numbers - or discovers they don't add up. Also a retired Army officer, Lanzillotta joined the committee in 1995, after rising to the rank of lieutenant colonel as a top Pentagon budgeteer. Lanzillotta, 57, grew up in Galion, Ohio, and holds degrees in finance and business administration from Bowling Green State University and Virginia's Marymount University.

Source : <http://www.govexec.com/hillpeople/sassb.htm> checked 15 09 2011

### **Larry J. Lanzillotta Vice President for Army and Marine Corps Ground Vehicle Reconstitution Programs Northrop Grumman Corporation**

Larry Lanzillotta is the vice president for Army and Marine Corps ground vehicle reconstitution programs at Northrop Grumman Corporation. Prior to joining Northrop Grumman he served as the principal deputy and the deputy undersecretary of defense for management reform for the Department of Defense. Previously, he was on the staff of the Senate Armed Services Committee, and he served 21 years in the United States Army as an armor officer, including tours on both the Army Staff and the Joint Staff as a resource manager.

Q: Please provide some background on Northrop Grumman Technical Services and the company's work with DoD in the logistics arena.

A: Northrop Grumman has more than 70 years of experience in logistics support services and nearly a half-century in range operations. We are a recognized leader in the global systems logistics and support services marketplace.

Currently, we provide tactical vehicle maintenance and sustainment at both OCONUS and CONUS facilities and training centers. As a result, we have earned a strong reputation of excellent performance in this business area. At the National Training Center [NTC], Fort Irwin, Calif., we deliver a full range of logistics support to include operating a maintenance and repair program for more than 3,800 tracked and wheeled vehicles, basic issue items, communications equipment and weapons needed to support Army brigade combat team pre-combat deployment desert training. At the Joint Readiness Training Center [JRTC], Fort Polk, La., we deliver a wide variety of logistics services supporting Army brigade combat team pre-combat deployment training.

We maintain communications equipment, ground combat sensors and electronics, weapons, and more than 3,700 tactical vehicles. Internationally, as the prime contractor, we have been providing the logistics and support services at U.S. military bases within the Republic of Turkey and Spain. In Saudi Arabia, Technical Services provides direct and general support maintenance capability for more than 1,100 light armored vehicles. Most of these vehicles see hard service in a desert training

environment. These are just some examples of where we provide these services. There are other CONUS and OCONUS locations where we currently provide expanded support services including unmanned systems in Europe, the Pacific and the CENTCOM AOR.

*W. Genieys, Operationalizing Programmatic Elites Research in America, OPERA : ANR-08-BLAN-0032.*

Q: As a major player in the military logistics arena, how is Technical Services helping DoD meet current key logistics objectives in this budget environment?

A: The military services, especially the land forces, have a significant and growing problem in maintaining the current inventory of vehicles and meeting requirements as the result of the high operational tempo environment. The problem is further complicated by declining budgets. We understand the problem. We believe we have demonstrated a proven capacity to reset the equipment at the Army's CONUS training bases and at OCONUS facilities.

This flexible and agile reset capability, rather than the traditional method, accommodates services' requirements to cut costs in the current budget environment. Our capability to perform both field-level reset and having key public and private sector partners to perform sustainment-level reset based upon the most cost-effective business case also allows for modernization of the vehicles.

When appropriate, Northrop Grumman Technical Services can provide our customers a reset alternative at field sites for less cost than shipping the vehicles to the depot for minor modernization. We have also proven that we can accomplish this mission in a fixed-price environment, following the guidance issued by Under Secretary of Defense for Acquisition, Technology and Logistics Ashton Carter. The Department of Defense can significantly reduce its risk, save end-strength and

secure budget predictability in a fixed-price environment.

Q: Does Technical Services have the full range of capability described above? If not how do you gain that capability?

A: A major benefit we have is that we can collaborate and reach back to the entire Northrop Grumman enterprise to ensure the capability needed to meet our customers' requirements is available. While Northrop Grumman Technical Services does provide a broad service capability and competitive flexible pricing models, when required, we have a deep bench of capabilities, experience and technologies located throughout the corporation. In the area of ground vehicle sustainment, the greater Northrop Grumman Corporation can provide both logistics services and C4ISR capabilities, adding significant value to our users.

We also partner with other corporations, depots and small businesses to provide any needed capability. We will deliver the full package of capabilities.

Most importantly, we always partner with the local commander whom we support. We provide a high-operational ready rate for equipment needed to accomplish the commander's mission. At both JRTC and NTC, we exceed the Army's standard, enabling the local commander to meet the mission with fewer resources. Program performance is our top priority!

Q: How has NGTS positioned itself and prepared for 2011?

A: We have focused our resources on the fielded logistics market, which includes services that support customer missions wherever they are located. These services include combat vehicle fleet management and sustainment, equipment, electronics, and weapons maintenance as well as supply and support of operations. We employ innovative solutions to meet our customer's requirements today while always focused on tomorrow.

Our mission is to always deliver the services that we promised on time and on cost. Our valued customers deserve nothing less.

Source : Military Logistics Forum (revue), April 2011 vol. 5 issue 3, p. 36 :

[http://www.google.fr/url?sa=t&source=web&cd=1&ved=0CB0QFjAA&url=http%3A%2F%2Fwww.kmimediagroup.com%2Ffiles%2FMLF\\_5-](http://www.google.fr/url?sa=t&source=web&cd=1&ved=0CB0QFjAA&url=http%3A%2F%2Fwww.kmimediagroup.com%2Ffiles%2FMLF_5-3_FINAL.pdf&ei=6y5yTvnMEI2t8QOpMLDwCQ&usg=AFQjCNHh4GKhYRtTGq25Me074ghzKf50A)

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### **Sources additionnelles :**

Who's Who, First Street, CQ Press, Linked'In, Wikipedia